



**Affiliate
Membership**



About ALTA

ALTA is a private non-profit association serving the airline industry whose objective is to develop a safer, more efficient, and sustainable aviation in Latin America and the Caribbean.

Mission

Founded in 1980, ALTA coordinates collaborative efforts throughout the entire value chain maximizing the impact that aviation has on the economic and social growth of the region for the benefit of industry, nations, and populations served by air transport.

Objectives

To examine the key challenges of the region's air transport and provide recommendations and actions for improved solutions. To collaborate with all other industry players and associations on the above subjects.

Main Priorities

Safety. To promote safer air transport in the region.

Efficiency and Productivity. Create adequate opportunities for the proactive advancement of the industry in the region.

Sustainability. Promote environmentally friendly air transport in the region.





Executive Committee

The Executive Committee is appointed by the General Assembly for a one-year term. It governs ALTA by establishing policies and objectives to be approved by the General Assembly and has an oversight role over ALTA's Management Team.

ALTA's Executive Committee Members

PRESIDENT

Adrian Neuhauser
CEO Avianca

VICE PRESIDENTS

Roberto Alvo
CEO LATAM Airlines Group S.A.

Andrés Conesa
CEO Grupo Aeromexico

Pedro Heilbron
CEO Copa Airlines

Tracy Cooper
CEO Bahamas Air

John Rodgeron
CEO Azul Airlines

EXECUTIVE DIRECTOR

Jose Ricardo Botelho
ALTA



Working Groups

The Working Committees are led by ALTA and supported by airlines and affiliates, which designate technical staff to be part of this team. These committees analyze the problems that the airlines of the region have in common, in search of solutions that benefit the majority. You will have the opportunity to be in direct contact with the personnel responsible for the implementation of solutions from other airlines.

✈ **Maintenance and MRO Committee:** Its mission is to facilitate and promote cooperation, the exchange of information and experiences, and the execution of joint actions among ALTA member airlines for the continuous improvement of aeronautical maintenance. The Maintenance and MRO Committee is an active technical alliance that acts jointly and in coordination for the protection and promotion of the interests of its members. Founded more than 30 years ago, this committee is the primary group of ALTA's working groups.

✈ **Technical Procurement Committee:** It seeks to improve the airline purchasing process. Likewise, among its initiatives and goals are to improve the quality and service of suppliers in the region. This group leads an initiative to evaluate suppliers to raise their quality and service standards.

Through this group, we intend to provide suppliers with adequate information that will enable them to identify opportunities for improvement. This group selects the best suppliers in the region, which are awarded during the CCMA & MRO Conference.

✈ **Safety Committee:** With safety being ALTA's top priority. We work in promoting the adoption of ISSA1 certification by operators in the region, at the same time, we work together with States to promote IOSA2 and ISSA as requirements to receive COA3.

ALTA is part of the Operational Safety Committee together with IATA. This committee helps to promote the exchange of information, data, and statistics aimed at identifying the main operative risks in the region and to seek measures to mitigate them, as well as to exchange best practices between operators and authorities to improve safety ratings in the region.

✈ **Legal and Aero Political Affairs Committee:** Under the Legal and Government Affairs Committee, the main legal and aeropolitical representatives of the airlines gather to explore industry challenges and to establish a common, efficient, and solid joint position of Latin American and Caribbean airlines before civil aviation authorities, governmental agencies, airport administrations, and international and multilateral organization

This committee gathers twice a year to evaluate, explore, and coordinate activities and to establish efficient and solid joint positions to maintain a fair balance between industry stakeholders. This committee also oversees all the affairs related to international environmental regulations.

✈ **Sustainability Committee:** It coordinates jointly with ALTA member airlines on the best global environmental practices for the creation of a regulatory framework with the authorities of the region. Together with the Legal and Aero Political Affairs Committee, it ensures the correct compliance of existing regulations and advocates for a consistent legal framework in the region, which follows global guidelines established by ICAO. Together with the Fuel Committee, it leads initiatives to reduce the environmental impact resulting from the airline's operations, promoting more efficient flights through the optimization of air space and operations at airports.



- ✈ **Fuel Committee:** This committee fosters synergies between airport operators, fuel suppliers, governments, and airlines to promote transparency, open access, and consistent jet fuel prices across the region. It aims to ensure safe and high-quality fuel supply, establish competitive rates, and develop efficient infrastructure in Latin America and the Caribbean.

The committee ensures that tariffs and fees are aligned with ICAO policies. Additionally, it incorporates the SAF (Sustainable Aviation Fuel) topic into all discussions, highlighting its impact on emission reduction and compliance with international and local mandates.

- ✈ **Training Committee:** It was born out of the need of member airlines to seek joint solutions to face the challenges in terms of training operational personnel, especially pilots, as well as knowing and sharing best practices using new trends in technologies and training programs.

This Committee is an interdisciplinary forum whose members are airlines, training centers, service providers and training teams, regulatory bodies, and OEMs.



Our Conferences

Conferences are a unique opportunity where you will have the airlines' decision-makers all in one place. You will meet senior executives of each airline, allowing you to share experiences and make yourself known.

- ✈ **ALTA Airline Leaders Forum** The largest event of its nature in the Latin America and Caribbean commercial aviation industry, ALTA Airline Leaders Forum is designed to stimulate an international dialogue that promotes a safer, more cost-efficient and environmentally friendly aviation in the region. The Forum provides an excellent opportunity for the industry to come together, analyze and address how best to navigate through the challenges faced by the industry in the current environment. The conference features an agenda of leading CEOs, ministers and top-level industry speakers who discuss issues of importance to the region's airline industry.
- ✈ **ALTA Fuel & Sustainability Conference** The conference addresses topics related to the local legal frameworks on the production, import and commercialization of SAF, sustainable airports and carbon offsetting mechanisms for airline passengers, jet fuel market updates, infrastructure, fees and taxes.
- ✈ **CCMA & MRO Conference** The CCMA & MRO Conference is the premier annual maintenance and technical purchasing conference focusing on four key industry pillars – innovation, technology, efficiency and regulations – in order to develop effective solutions that maximize aviation's economic and social footprint in the region. It provides a unique opportunity for interaction and networking between suppliers and airline representatives.
- ✈ **ALTA Aviation Law Americas** As the region's premier legal aviation conference, ALTA's Aviation Law Americas is designed to facilitate discussion of legal and finance issues of interest to the Latin America and Caribbean air transport industry and those doing business in the region. The two-day agenda covers legal, finance, and aero-political issues affecting aviation in North, Central, South America, and the Caribbean.
- ✈ **ALTA Aviation Safety, Flight Ops & Training Summit** The ALTA Aviation Safety, Flight Ops & Training Summit is a unique meeting for all professionals who dedicate themselves daily to seeking the highest levels of aviation safety and operational standards in the region. Safety, Flight Operations, and Pilot Training professionals from different sectors of the industry come together to discuss current and relevant topics in these areas.



Benefits in Detail

Representation and Relations in the Region

- Access to ALTA member airlines and affiliate companies' top-level contacts
- Access to participate in ALTA's initiatives and projects.
- Access to ALTA's knowledge and expertise consultants.
- Access to ALTA's industry information and statistics.
- Access to promote initiatives in the benefit of the industry.
- Priority access to airline CEOs (subject to agenda restrictions)
- Priority access to ALTA's network and relations with associations, organizations, and governments (subject to agenda restrictions)

Exclusive Discounts

- Access to ALTA Training Partners' discounts for Executive Education Programs
- Twenty-five percent (25%) discount registration for ALTA events
- Twenty-five percent (25%) discount for booths at ALTA events (where applicable)
- Twenty-five percent (25%) discount on ALTA sponsorships

Communications, PR & Advertising

- Priority booth location and selection at ALTA events
- Complimentary booth space at ALTA's Leaders Forum
- Press room available for a press conference (30 minutes) during ALTA's AGM & Airlines Leaders Forum (subject to availability)
- Right to publish material and/or news on our website and newsletters
- Exposure through ALTA's communications channels
- Twenty-five percent (25%) discount on yearbook publications
- Inclusion of your company profile in ALTA's Yearbook



Our Affiliate Membership

Requirements

- ✈ Airline-related organizations including, but not limited, to the following areas: information technology, aircraft manufacturers, airline services, etc.
- ✈ A financially established organization in business for at least two (2) years
- ✈ Demonstrate a genuine willingness to work with ALTA members in a transparent and fair manner.
- ✈ A three (3) year minimum commitment

Membership's Application Procedure

1. Request Membership Application by contacting Mercy Correia, Head of Industry Relations at mcorreia@alta.aero
2. Complete and submit the application Form.
3. ALTA members will review your request and vote for approval. This process takes about 10 to 15 days.
4. The invoice for the annual fee is submitted.
5. Once the payment is done, we will announce your ALTA membership.

Affiliate Membership Annual Fee

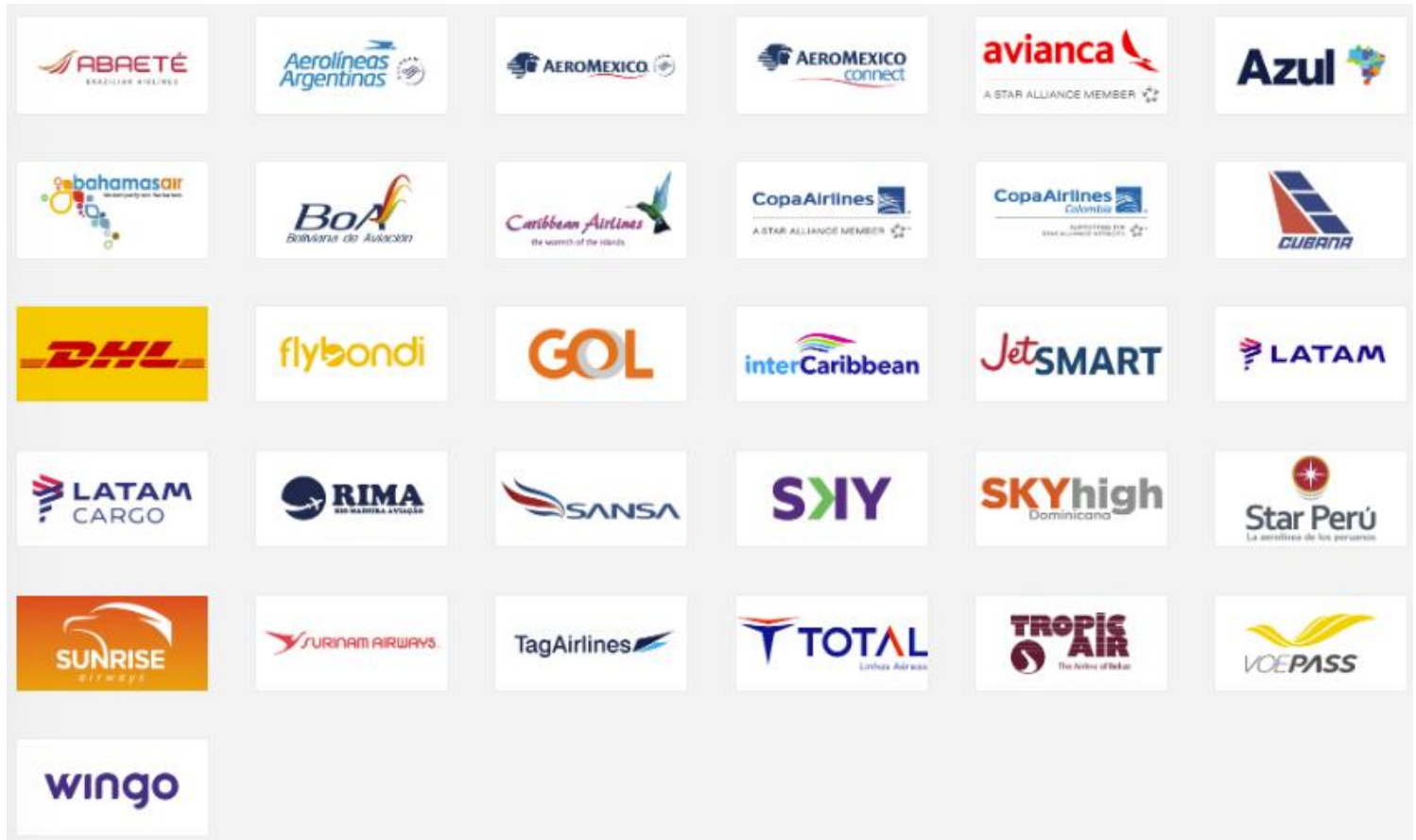
The annual Fuel Affiliate Membership Fee for Valero is USD 12,000.00 (twelve thousand United States dollars).

- 2024 Membership Fee (Oct-Dec): US \$3,000
- 2025 Membership Fee: US \$12,000
- 2026 Membership Fee: US \$12,000

*ALTA Fuel Membership includes One (1) access free of inscription cost to the Fuel and Sustainability Conference.



Our Full Members



Our Associate Members





Our Affiliate Members



Our Consultant Members



Our Partner Members



