

Milena Fajardo

De: Milena Fajardo
Enviado el: martes, 5 de septiembre de 2023 2:10 p. m.
Para: Mercy Karina Correia Moreno
CC: Pablo Sgalla; Jaime Escobar
Asunto: RE: Verification Services for ALTA - Verifavia

Importancia: Alta

Hola Mercy...

¿Cómo estás?

Quisiera saber si podríamos retomar este tema y agendar una reunión para evaluar las opciones que tenemos.

Quedo atenta y mil gracias.

Milena Fajardo

Head of Environment and Sustainability

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De: Milena Fajardo
Enviado el: lunes, 14 de agosto de 2023 10:37 a. m.
Para: Mercy Karina Correia Moreno <MCorreia@alta.aero>
CC: Pablo Sgalla <PSgalla@alta.aero>; Jaime Escobar <JEscobar@alta.aero>
Asunto: RE: Verification Services for ALTA - Verifavia

Hola Mercy:

Perfecto... a tu regreso podemos agendar una reunión para mirar las alternativas...

Mil gracias...

Milena Fajardo

Head of Environment and Sustainability

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De: Mercy Karina Correia Moreno <MCorreia@alta.aero>

Enviado el: viernes, 4 de agosto de 2023 5:00 p. m.

Para: Milena Fajardo <MFajardo@alta.aero>

CC: Pablo Sgalla <PSgalla@alta.aero>

Asunto: FW: Verification Services for ALTA - Verifavia

Hola Milena,

Muchas gracias por ponernos en contacto con Verifava. Te cuento que hoy tuvimos llamada con Himanshu y todo iba fantástico hasta que nos comentó que al tratarse de un independent body no pueden unirse a una asociación como miembros.

No sé si la opción de partnership sería viable, pero creo que sería interesante explorar un poco las opciones, que hagamos un brainstorm a ver qué se nos ocurre. Tú que trabajaste antes con ellos y que conoces mejor la empresa, déjanos saber si tienes alguna recomendación.

Lastimosamente, si no son miembros ni partners no podemos hacer mucho más que invitarlos a nuestras conferencias como non members.

Quedo atenta a tus comentarios.

Saludos,

Mercy Correia

Head of Industry Relations

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Latin American and Caribbean Air Transport Association

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From: Himanshu Rai Sharma <himanshu.sharma@verifavia.com>

Sent: Monday, July 31, 2023 9:37 PM

To: Mercy Karina Correia Moreno <MCorreia@alta.aero>

Cc: Guillaume de Roys <guillaume.deroys@verifavia.com>; Julien Dufour <julien.dufour@verifavia.com>; Milena Fajardo <MFajardo@alta.aero>; Pablo Sgalla <PSgalla@alta.aero>

Subject: RE: Verification Services for ALTA - Verifavia

Dear Mercy,

Thanks for your email.

It'd be our pleasure to discuss opportunities of collaboration with ALTA. We can schedule a call this Friday, 10 AM CET for our discussion.

Looking forward to our discussion.

Kind regards,
Himanshu

 Himanshu Rai Sharma | SAF & Business Development Manager
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From: Mercy Karina Correia Moreno <MCorreia@alta.aero>

Sent: Tuesday, August 1, 2023 3:26 AM

To: Milena Fajardo <MFajardo@alta.aero>; Himanshu Rai Sharma <himanshu.sharma@verifavia.com>; Pablo Sgalla <PSgalla@alta.aero>

Cc: Guillaume de Roys <guillaume.deroys@verifavia.com>; Julien Dufour <julien.dufour@verifavia.com>

Subject: RE: Verification Services for ALTA - Verifavia

Algunos contactos que recibieron este mensaje no suelen recibir correos electrónicos de mcorreia@alta.aero. [Por qué esto es importante](#)

Good morning,

Thank you for the introduction, Milena.

Dear Himanshu, if you are available, I'd like to coordinate call to discuss in detail the membership benefits and opportunities. I have availability this Wednesday or Friday mornings (CET time). Let me know if this options work for you and I can send you a meeting invite.

Kind regards,

Mercy Correia

Head of Industry Relations

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Latin American and Caribbean Air Transport Association

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From: Milena Fajardo <MFajardo@alta.aero>

Sent: Monday, July 31, 2023 12:04 PM

To: Himanshu Rai Sharma <himanshu.sharma@verifavia.com>; Mercy Karina Correia Moreno <MCorreia@alta.aero>; Pablo Sgalla <PSgalla@alta.aero>

Cc: Guillaume de Roys <guillaume.deroys@verifavia.com>; Julien Dufour <julien.dufour@verifavia.com>

Subject: RE: Verification Services for ALTA - Verifavia

Importance: High

Good morning Himanshu:

Thank you very much for your post.

According to the list of services, I see topics that can be of much interest to our members.

That is why I am including in this email @Mercy Karina Correia Moreno and @Pablo Sgalla who are in charge of industry relations to explain in detail how we would be able to present these services to ALTA members.

If you have any questions or suggestions I will be attentive.

Best Regards.

Milena Fajardo

Head of Environment and Sustainability

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De: Himanshu Rai Sharma <himanshu.sharma@verifavia.com>

Enviado el: miércoles, 19 de julio de 2023 8:25 p. m.

Para: Milena Fajardo <MFajardo@alta.aero>

CC: Guillaume de Roys <guillaume.deroys@verifavia.com>; Julien Dufour <julien.dufour@verifavia.com>

Asunto: Verification Services for ALTA - Verifavia

Dear Milena,

Congratulations again for your new role at Alta. We believe we have a huge variety of services which can be of interest to ALTA members.

Please find a list of services below which can be of interest to the ALTA members:

1. [CORSIA Verification](#)
2. [EU ETS Verification](#)
3. [UK ETS Verification](#)
4. [Swiss ETS Verification](#)
5. French Decree Verification (Verification of offsetting emissions from French domestic flights)
6. [SAF Program Assurance Audit](#)
7. [Carbon Neutral Claim Verification](#)
8. [CORSIA/EU ETS/UK ETS/Swiss ETS/French Decree/SAF Training](#)
9. [GHG Carbon Footprint Verification](#)
10. [Environmental KPI Verification](#)

I have also attached our technical proposal for our premiere service the **SAF Program Assurance Audit** for your review and sharing further with ALTA members. This document provides detailed information about the audit process and the benefits it can offer to an airline.

Please let us know if there can be an opportunity to present these services to ALTA members.

We look forward to hearing from you.

Kind regards,
Himanshu



Himanshu Rai Sharma | SAF & Business Development Manager

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