



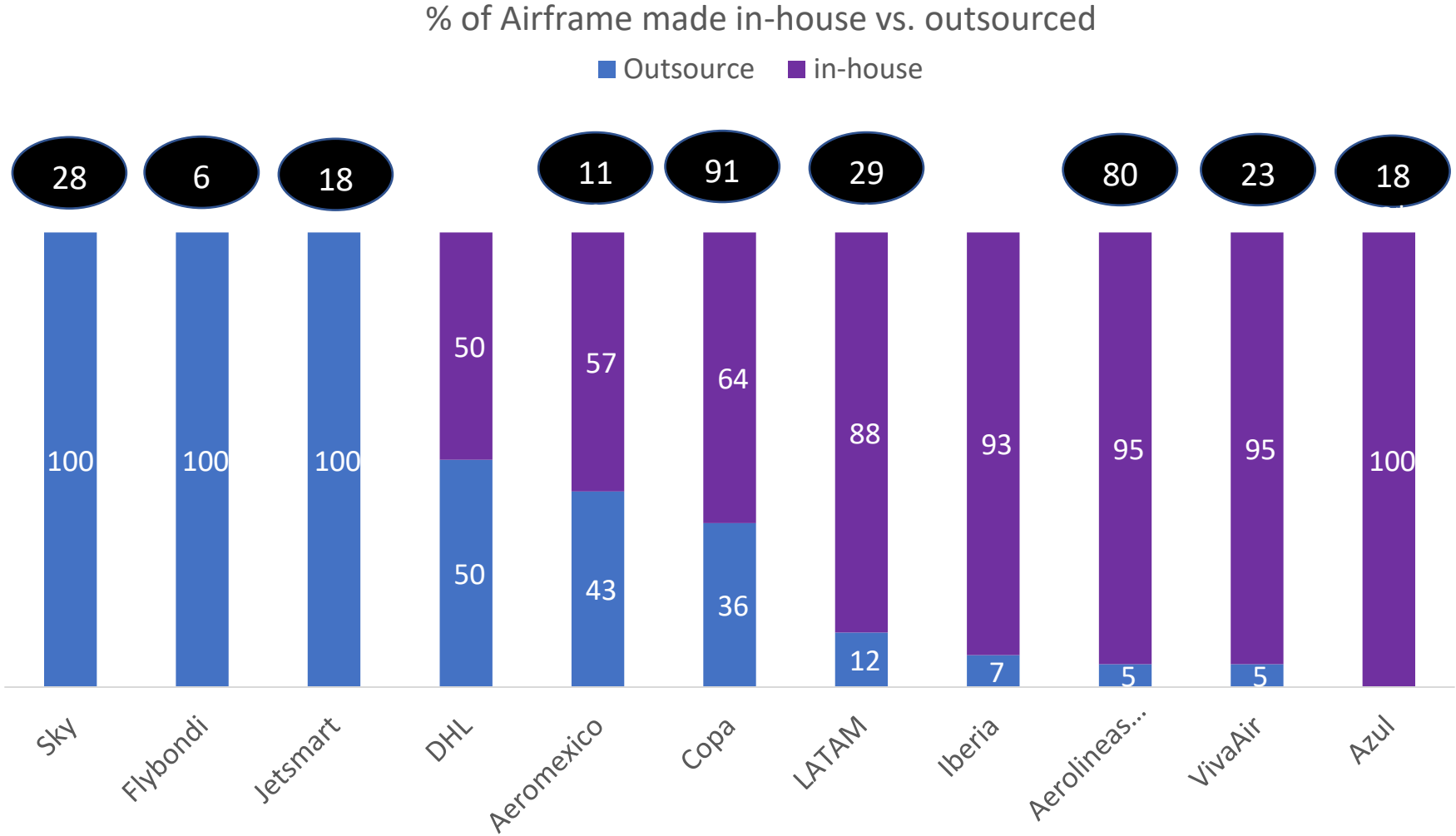
Maintenance ALTA ´s Survey

ALTA ´s Technical Maintenance Committee

Oct 18, 2022

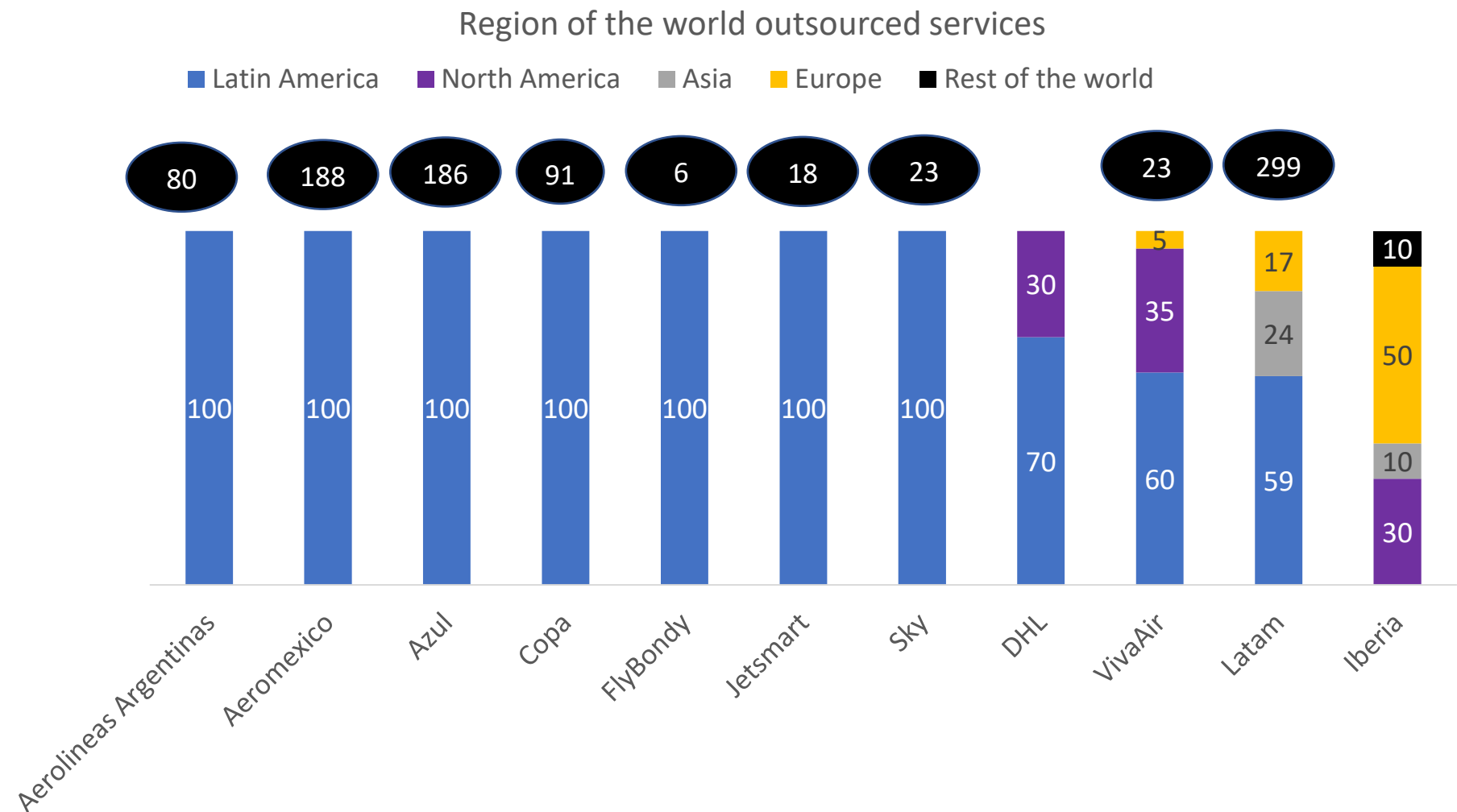
Buenos Aires, Argentina

All expectrum of Maintenance: size matter?



Source: Airlines.
*Cirium

LAC is the main region to outsource services....



Drivers to select outsourced airframe providers.

- Price
- Quality (present and history)
- Experience (=quality)
- Availability / Slots
- Commitment to fulfill dates of arrival and departure
- Duration of the task
- Place of outsourced service (time to arrival)

what are the challenges you face to secure capacity and what measures is your airline implementing in terms of maintenance?

- High demand due to peak of return to service AC after pandemic.
- Slots for MROs / Anticipate RFP to secure slots.
- Ensure dates of delivery and the treatment of NPR (rutinas no programadas).
- For Airframe HM checks we have a multiannual contract. Periodic revisions take place to confirm/modify slot requirements according to maintenance plan and emerging requirements.
- Long term contracts and internal growth.
- Join negotiation with airlines partners.
- Negotiation nose-to-tail

what are the challenges you face to secure capacity and what measures is your airline are implementing in terms of maintenance?

- Number one challenge would be manpower availability in our region.
- Second challenge Is the experience and expertise of the actual manpower available.
- To secure capacity we are relaying on our MRO partners, with whom we have a timely communication, to have the maintenance slots at the times that are required, and in the midterm, we continue to train technicians in our own academy to meet our future needs.
- Digytalization use of: AMOS, RAMCO, EcoTech Hub, Skywise.